



KCMET

The Journey So Far

More than



underprivileged girls have been **educated** and **empowered** by Project Nanhi Kali.

8,667

disadvantaged youths have graduated from

Mahindra Pride Schools

with employable skills and good jobs. We witnessed 100% placement across 5 schools.

6,904

Mahindra All India Talent Scholars

have pursued vocational diploma courses at Government Polytechnic Colleges.

1.115

deserving students have pursued post graduate studies overseas with the

K. C. Mahindra Scholarship for Post-graduate Studies Abroad.

78

K. C. Mahindra UWC Scholarships

given to deserving students at the school level.

Mahindra Search for Talent Scholarship,

which rewards excellence in academics, has been set up in

institutions in India.

FOREWORD

Mr. Keshub Mahindra

Chairman, KCMET

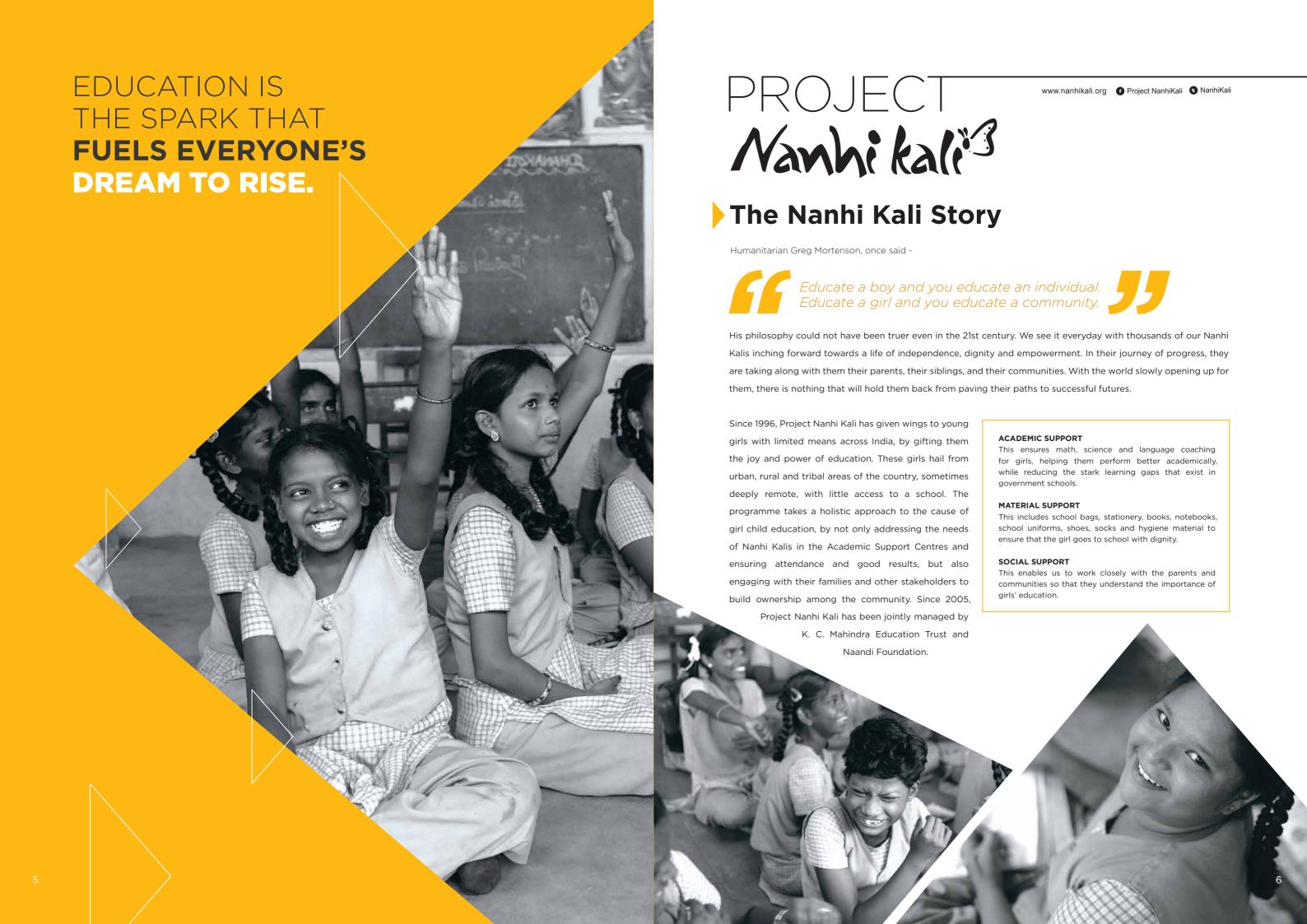
The K. C. Mahindra Education Trust, for over 60 years of its existence now, has lived by its goal of empowering the lives of the disadvantaged and marginalized sections of society, by providing them with opportunities of education and knowledge enrichment. In 2013-14, we were able to make further progress in realizing our vision. We have, till date, awarded more than USD 25 million in grants, scholarships and loans, and have reached out to more than 112,000 students hailing from all age groups and income strata.

We recognize that in the course of our work, we have touched the lives of several more thousands. For every Nanhi Kali who has been educated, an entire ecosystem of teachers, coordinators, parents and school principals has been involved. For every young woman or man who is trained at Mahindra Pride School, an array of trainers, employers, and support staff have played significant roles in creating success stories. For every student who has received a KCMET scholarship, his or her family has found a way to a better life. This report, therefore, is not only about those whose lives we directly touch, but all those who share our vision and passionately work to make it come true. Having themselves undertaken transformational journeys, these people serve as role models for our students, inspiring them to excel at every step. It is our way of saying thank you to them.

As we usher in a new era for our country, we are filled with optimism for the endless possibilities of what we can achieve. We pledge our commitment to strive for equity, justice and prosperity, and to continue to Rise For Good.







Milestones 2013-14

Operates across nine states in India: Andhra Pradesh, Chattisgarh, Delhi, Haryana, Madhya Pradesh, Maharashtra, Karnataka, Tamil Nadu and Rajasthan



GIRLS HAVE PASSED CLASS-X



RURAL

TRIBAL

URBAN

41.3%

YEAR-ON-YEAR LEARNING LEVELS INCREASED BY

PROGRAMME HAS AN

AVERAGE OF

ATTENDANCE

GRAND TOTAL OF NANHI KALIS: 91.537

Break up of girls supported

as on 31st March 2014

PURSUING VOCATIONAL

X-PASS GIRLS

Over

TRAINING OR ARE EMPLOYED

Total number of girls supported year-on-year from 2005 to 2014 of Nanhi Kalis

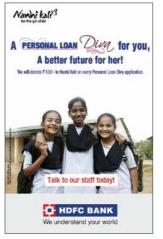
2.749.36 2,244.36 Total donations raised year-on-year from 2005 to 2014

Events and Campaigns 2013-14

The HDFC Bank Campaign

This campaign by HDFC Bank sought to garner support for Project Nanhi Kali through their "Personal Loan for a Woman Customer" initiative. Under this initiative, HDFC Bank donated ₹ 100 for every application for personal loans made by a woman customer. This endeavour succeeded in spreading awareness of

Project Nanhi Kali and girl child education, and brought in commitments to support 1,600 girls. Thank you, HDFC Bank!



Nanhi kali³

THIS FESTIVE SEASON.

A FACE ON A

BOOK

Titan Kanya

Bu angood &

The Titan Kanya initiative was officially launched on 16th December, 2013 in the Krishnagiri district of Tamil Nadu. Through this intervention, Titan Industries, in association with Project Nanhi Kali, reached out to over 3,500 underprivileged girls predominantly belonging to tribal families across 70 schools in the Kelamangalam and Thally blocks of Krishnagiri district. This took the Titan Kanya -Nanhi Kali project outreach to over 7,000 Nanhi Kalis across our various project areas. Thank you,

Put a Face on a **Book Campaign**

Titan Industries!

In November 2013, Project Nanhi Kali launched "Put a Face on a Book - Gift a Nanhi Kali Sponsorship" campaign. The philosophy behind it was that, when you educate a girl child, she begins to write her own success story. Every day is a new page and every year is a new chapter in her book of life. So, when a sponsor gifts a friend or loved one a Project Nanhi Kali sponsorship, the Nanhi Kali gets her face printed on a virtual book cover, symbolizing the beginning of an autobiography of achievements. This campaign was further shared on Facebook and Twitter to spread the word and garner momentum.

Financial Year Apr - Mar Donation (₹ In Lakhs)

Running for the Girl Child

The enthusiasm and tremendous energy at the Airtel Delhi Half Marathon (ADHM), TCS World 10K, Bangalore and the Standard Chartered Mumbai Marathon (SCMM) not only helped promote a healthy lifestyle, but also helped raise awareness about key issues faced in society. These events provided an opportunity for runners/walkers, to actively make a difference by supporting a cause, and raising funds for organizations that worked to ameliorate these social challenges.

Project Nanhi Kali has always been an active participant in these events. Continuing in the tradition, our supporters took to the tracks on 15th December 2013, 19th May 2013 and 19th January 2014, respectively. The first two events saw the support of corporate challenge teams such as Cappemini, Tech Mahindra, Tetra Pak, and HSBC and over 100 individuals who ran for Project Nanhi Kali and the cause of girl child education.

Project Nanhi Kali was again one of the chosen charities at the DNA iCan Women's Half Marathon in Mumbai. Over 100 Nanhi Kalis received education due to the renewed support.





Our Major Corporate Supporters

- Aditya Auto Products (P) Ltd.
- ▶ Akshat Events
- B. A. Continuum Solutions Pvt. Ltd.
- ▶ Bharti AXA General Insurance
- ▶ Blue Cross Laboratories Ltd.
- ▶ Bristlecone India Ltd.
- ▶ Capgemini Aspire "Naandi Warriors"
- ▶ Capgemini Australia
- ▶ Capgemini Consulting India Pvt. Ltd., India
- ▶ Capgemini Deutschland
- ▶ Capgemini Finland
- ▶ Capgemini Norway
- ▶ Capgemini Sweden
- ▶ Capgemini The Netherlands
- ▶ Capgemini UK
- ▶ Castrol India Ltd.
- ▶ Charities Aid Foundation India
- ▶ Cox & Kings Foundation
- ▶ Eclerx Services Ltd.
- ▶ Five Senses Coffee Pvt. Ltd.
- ▶ Girl Store
- ▶ Harry Hole Foundation
- ▶ Hindustan Colas Limited

- ▶ Hindustan Petroleum Corporation Ltd.
- ▶ Housing Development Finance Corporation Limited
- ▶ HP & Sri Aurobindo Society EIFI
- ▶ Jitendra Kirtilal Bhansali Trust
- ▶ Ilnit[Ag Für Digitale Kommunikation
- > Johnson & Johnson Ltd.
- ▶ Johnson & Johnson Medical Asia Pacific
- Mahindra Automobile Distributor Private Limited
- Mahindra Holidays & Resorts India Ltd.
- Mahindra & Mahindra Ltd.
- Mahindra & Mahindra Financial Services Limited
- ▶ Mahindra Retail
- Microsoft Msgd
- ▶ Nvidia Foundation
- ▶ Oil And Natural Gas Corporation Ltd.
- ▶ Saint-Gobain India Foundation
- ▶ Ssangyong Motor Company Union
- ▶ Sterlite Copper
- ▶ Strawberryfrog
- ▶ Tigress Tigress
- ▶ Titan Industries Limited
- ▶ United Way of Hyderabad

Meet our Nanhi Kali Family

R Preethi.

Dhanakoti Middle Schoo

Class VII.

Chennai

Preethi lives with her family in the slum community of Dhanakoti, Chennai, and has been a regular at the Nanhi Kali Academic Support Centre since 2010. Her father is a driver and her mother is a homemaker. Till a few years ago, Preethi was an introverted girl who hardly spoke, but her teachers at our centres helped her discover and hone her talents. They worked with her relentlessly on cultivating her extra-curricular activities such as elocution, writing essays, drawing and sports. It is no mean feat that she has won as many as 13 First Prizes in elocution and writing in 2013-14. This has led to an immense boost in Preethi's confidence. Today, she addresses women and children in her community, challenging them to question their boundaries

and think beyond them.

Girls face many stumbling blocks to education but through the initiatives of Project Nanhi Kali, our hidden talents have been identified. I effectively use this platform to develop my skills, especially in my speech and academics.



After completing D.Ted from Lady Wellington College, Uma became a tutor at one of the Academic Support Centres of Project Nanhi Kali in Chennai. She not only improved her own communication skills

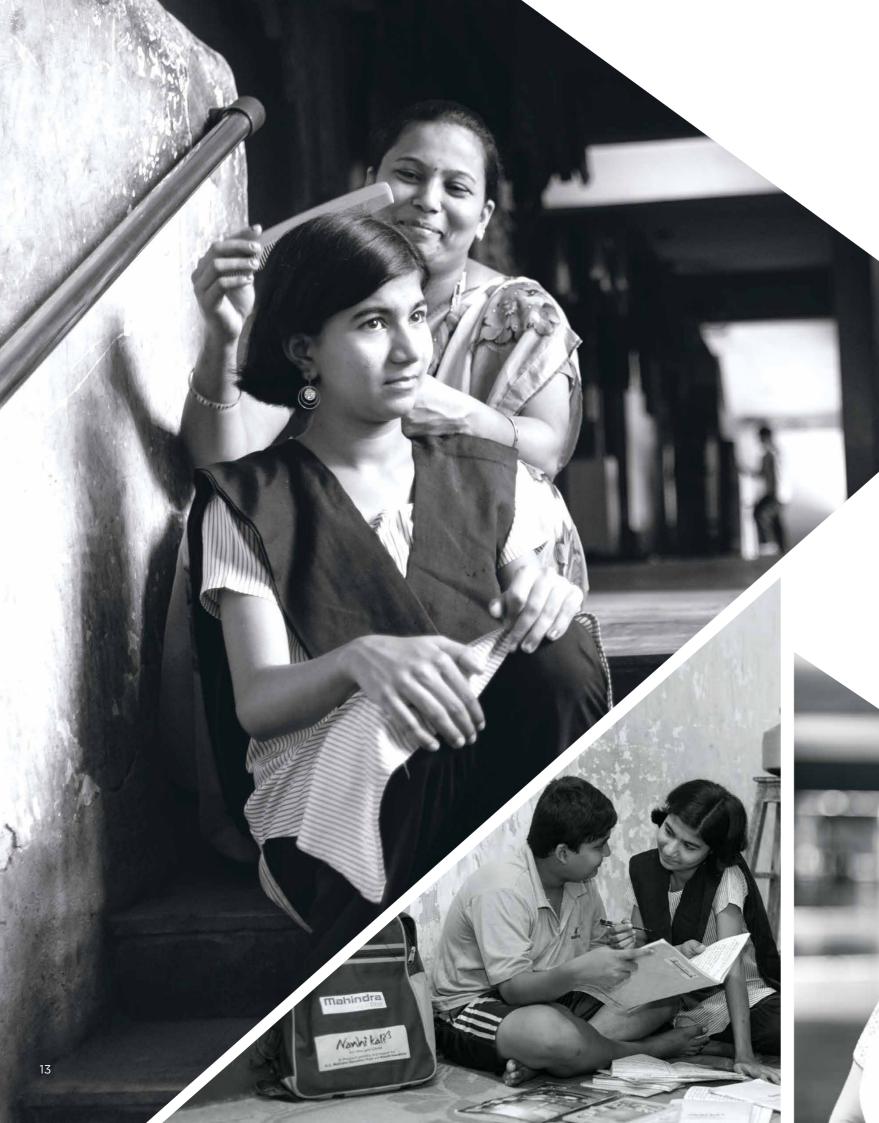
> here, but also worked closely with her students, like Preethi, enabling them to master the English language. Her guidance and interactive methods of teaching have made her a favourite amongst the students.



- ▶ Amariyoti Charitable Trust, New Delhi
- ▶ Amarjyoti Charitable Trust, Gwalior
- ▶ Ashraya, Bangalore
- Aseema, Mumbai
- ▶ Bal-Jeevan Trust, Mumbai
- ▶ Bhagavatula Charitable Trust, Kakinada
- ▶ Community Aid & Sponsorship Programme, Mumbai
- ▶ Community Aid & Sponsorship Programme, New Delhi
- ▶ Deepalaya, New Delhi
- Door Step School, Mumbai
- ▶ Each One Teach One, Mumbai
- India Sponsorship Committee, Mumbai
- Maharshi Sambamurthy Institute Of Social
- And Development Studies, Kakinada

Naandi Foundation, Hyderabad National Sponsorship Council, Mumbai ▶ Salaam Baalak Trust, Mumbai ▶ Samparc, Pune ▶ Save The Children, Mumbai ▶ Sunbeam, Mumbai





Tejaswini Budake,

Class VII, N. M. Joshi Secondary School, Mumbai Tejaswini's story is one of leadership and inspiration. Living in a one-room chawl accommodation in Mumbai with her father, mother and brother, there is not a corner that the little girl can call her own. When her father lost his job with a private firm a few years ago, the family was under acute financial pressure. Her parents started a small enterprise of delivering home-cooked food to offices, and Tejaswini works hard before and after school to help her parents. To

Tejaswini, the Nanhi Kali centre has been her place of learning, fun, friends and hobbies for the last 5 years. Her eyes light up at the colours and artwork on the walls. Leveraging her leadership qualities, she works with her teachers to help organize lessons and activities of Nanhi Kali clubs. But what is most impressive is that Tejaswini was one of the child jury members at the International Children's Film Festival held in Hyderabad in September 2013.

Geeta Bugade,

Mumbai (Tejaswini's teacher)

Ever since she joined Project Nanhi Kali in November 2006,
Geeta has been a key contributor, who has helped Tejaswini excel
in her academics and extra-curricular activities. Not only was she one
of the top ten Community Activists at Project Nanhi Kali in 2009, but was
also awarded "Best CA" by the Project Nanhi Kali Maharashtra office.

The most rewarding experience of being a part of the Nanhi Kali project is seeing the girls excel beyond their own expectations.

Vinaya Shirdhanakar,

Nanhi Kali Coordinator, G-South ward, Mumbai

Initially, Vinaya was responsible for 7 schools when she joined Project

Nanhi Kali in October 2006. Today, she is responsible for 23, due
to her leadership qualities. All Academic Support Centres
in her cluster are very well managed, boasting of
impressive performances, such as an average score of 95%
among her Class X students!



MAHINDRA PRIDE SCHOOL

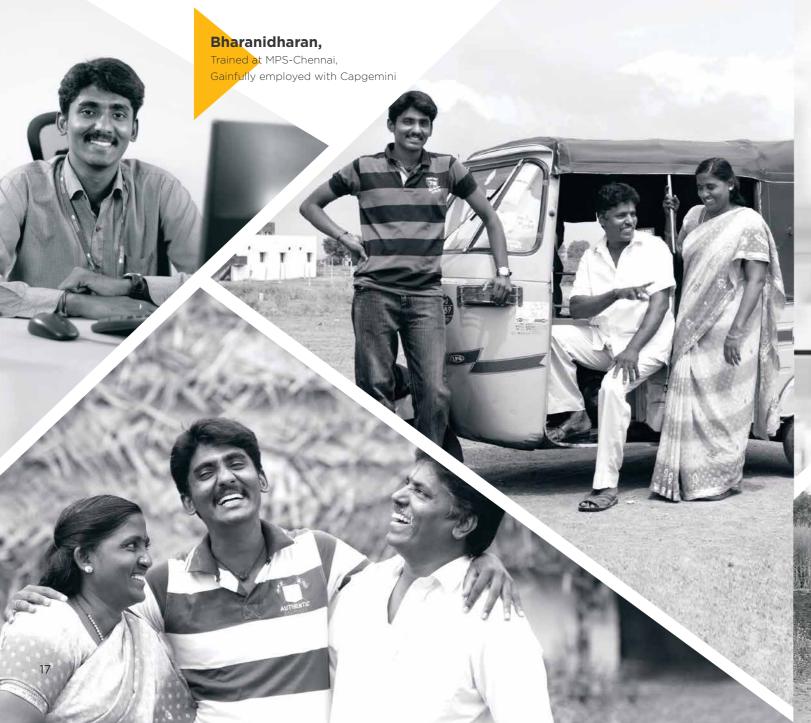
The MPS Story

Through its one-of-a-kind livelihood training programme, Mahindra Pride School continues to take forward its vision of not only training youth from socially and economically disadvantaged communities, but also placing them in high-growth service sector careers after a 90-day intensive course.

Currently, there are 5 MPS's in Pune, Chennai, Patna, Chandigarh and Srinagar, through which 8,667 SC/ST youth have received livelihood training in one of the three areas of Hospitality Craft, Information Technology Enabled Services (ITES - for BPOs & KPOs) and CRM. After finishing the course, all students who were seeking employment have been placed.

Meet our Students

Bharani completed his Bachelor of Commerce from St. Joseph's College, Kovur. The son of an auto rickshaw driver, Bharani worked evenings and weekends writing accounts even while he was at college. His life took a positive turn when one of his professors referred him to Mahindra Pride School. At MPS, he worked on overcoming his English barrier and developed communication skills, besides getting trained in IT-enabled services. His proudest moment is when he was offered a job by Capgemini at a salary that was unimaginable for him a few months ago. Within a year of working, Bharani proved his competence again when he got promoted. Today, Bharani has paid off his father's debts and has taken responsibility for his family. He dreams of becoming a Senior Accountant at his firm and also plans to start a Trust that will help people in need. He is also one of the strongest advocates of Mahindra Pride School, motivating and encouraging new students.









OPPORTUNITY IS THE ENGINE THAT POWERS **EVERYONE'S WILL TO RISE.**

SCHOLARSHIPS

K. C. Mahindra Scholarship for Post Graduate Studies Abroad

In 2013-14, 664 applications were received for the K. C. Mahindra Scholarship for Post Graduate Studies Abroad. Many of the applicants were graduates from IITs and other premier colleges of India. From the shortlisted 107 candidates, 67 were interviewed over a period of 2 days in Mumbai, by eminent panellists who are leaders and pioneers in their own fields.

43 deserving students were then awarded with the interest-free loan scholarship of ₹ 2 lakhs each. In addition to this, 3 other students were awarded the K. C. Mahindra Fellows Fund, amounting to ₹ 24 lakhs in total. Till date, 1,115 students from across the country have been awarded this scholarship.







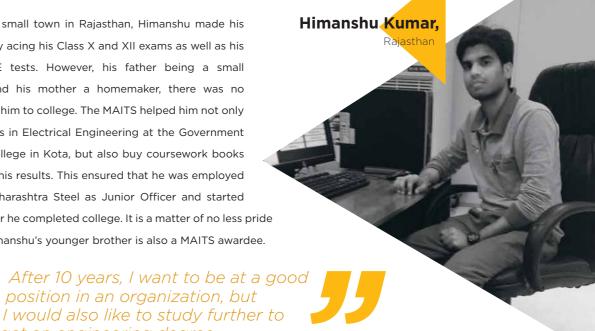
Mahindra All India Talent Scholarship

The Mahindra All India Talent Scholarship (MAITS) is awarded to students hailing from low-income backgrounds who have displayed exceptional academic performance and have secured admissions into government polytechnic colleges. In 2013-14, 550 scholarships were awarded, leading to a total disbursement of ₹ 11,776,000, inclusive of awardees in their second and third year of education.

Meet our Awardee

Hailing from a small town in Rajasthan, Himanshu made his family proud by acing his Class X and XII exams as well as his IIT and AIEEE tests. However, his father being a small shopkeeper and his mother a homemaker, there was no money to send him to college. The MAITS helped him not only fund his studies in Electrical Engineering at the Government Polytechnic College in Kota, but also buy coursework books that improved his results. This ensured that he was employed by POSCO Maharashtra Steel as Junior Officer and started work a day after he completed college. It is a matter of no less pride that, today, Himanshu's younger brother is also a MAITS awardee.

get an engineering degree.



K. C. Mahindra UWC Scholarship

This scholarship is offered to deserving students in the age group of 16 to 18 years. These students are given an opportunity to study at the United World College. This scholarship aims to ensure that students benefit through the experience of international education, shared learning and community service which the Mahindra United World College is offering by covering between 25% and 100% of the student's fees. In 2013-14, 4 scholarships were awarded for a total amount of ₹ 6,580,000, taking the number of scholarships awarded till date to 78.

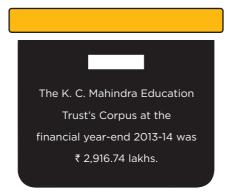
Mahindra Search for Talent Scholarship

The Mahindra Search for Talent Scholarship has been set up in 37 educational institutions across India with an objective to enthuse and reward excellence in academics. For this scholarship, K. C. Mahindra Education Trust provides funds to these schools to grow a corpus that is, in turn, invested by the schools in various government-approved securities. The interest earned is then used to fund the Mahindra Search for Talent Scholarship, which is given to top academic performing students in the form of cash awards. In 2013-14, a total of ₹ 340,000 was disbursed to the two new institutions added to the portfolio of this award.

FINANCIALS

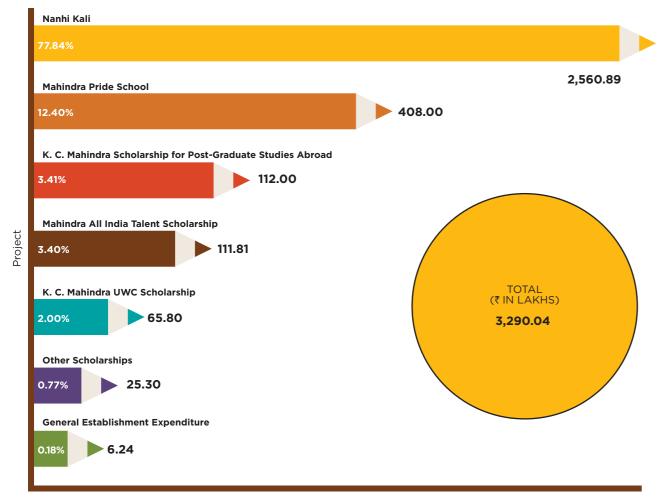
Income & Expenditure:

Total income earned amounted to ₹ 3,804.20 lakhs in 2013-14 which includes M & M Group CSR donations of ₹ 1,483.80 lakhs (₹ 1,096.80 lakhs for Nanhi Kali and ₹ 387.00 lakhs for other objects and repayment of loan scholarship of ₹ 57.44 lakhs), compared with ₹ 3,394.27 lakhs in 2012-13 which includes M & M Group CSR donations of ₹ 1,496.06 lakhs (₹ 783.06 lakhs for Nanhi Kali and ₹ 713.00 lakhs for other objects and repayment of loan scholarship of ₹ 51 lakhs). Dividends and interest income totalled ₹ 396.65 lakhs in 2013-14.



Expenditure on total programme activities amounted to ₹ 3,290.04 lakhs, which includes general establishment expenditure of ₹ 6.24 lakhs.

A break up of the project-wise expenditure is shown in the table below:



Rupees in Lakhs

STATEMENT OF AFFAIRS AS ON 31.03.14 (₹ LAKHS)

PARTICULARS	31.03.14	31.03.13
LIABILITIES		
Corpus Fund	2,916.74	2,599.83
Earmarked Funds - Nanhi Kali	208.23	-
Excess of Income Over Expenditure	2,936.34	2,575.84
TOTAL	6,061.31	5,175.67
ASSETS		
Fixed Assets	0.05	0.07
Investments	2,600.68	1,618.98
CURRENT ASSETS, LOANS AND ADVANCES		
Cash and Bank Balance	3,082.64	3,247.33
Loans and Advance	377.94	309.29
TOTAL	6,061.31	5,175.67

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED ON 31ST MARCH, 2014 (₹ LAKHS)

Year ended on

	rear e	year ended on	
PARTICULARS	31.03.14	31.03.13	
INCOME			
Donations	3,350.11	3,050.1	
Interest and Dividend	396.65	290.8	
Other Income	-	2.2	
TOTAL	3,746.76	3,343.2	
EXPENDITURE			
Expenditure on the Objects of the Trust	3,132.25	2,763.8	
Earmarked for Nanhi Kali	208.23		
Personnel Cost	39.55	33.4	
Administration and General Expenses	6.21	4.0	
Bank Charges	-		
Depreciation	0.02	0.0	
TOTAL	3,386.26	2,801.4	
SURPLUS FOR THE YEAR	360.50	541.8	
SURPLUS BROUGHT FORWARD	2,575.84	2,034.0	
SURPLUS CARRIED FORWARD	2,936.34	2,575.8	

FOR K. C. MAHINDRA EDUCATION TRUST



FOR DELOITTE, HASKINS & SELLS Mr. U. M. Neogi, Partner

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FUTUREWORD

Mr. Anand Mahindra

Trustee, KCMET

The potential and growth story of India is now a decade or two old, but even then, the year 2013-14 has been one of remarkable optimism. To 'Rise' has certainly been the mantra for the country as a whole. The voice of the youth has never been clearer than it is now. Their dreams and aspirations have never before been key drivers of action, as it was this year.

At K. C. Mahindra Education Trust, we stand committed to enable more and more young people to get on the pathways of success.

Education and employability are the strongest enablers of an upwardly mobile society. Without the knowledge of the world and the credibility of a degree, one is not only stuck in the vicious cycle of poverty, but is also severely discriminated against. Similarly, without the skills and knowhow to perform well at one's job, one is constantly skirting the boundaries of formal employment and its many benefits. At KCMET, I am very happy to see us tackling these challenges every single day. On one hand, the remarkable growth and reach of Project Nanhi Kali is testament to our unflinching belief in the power of girl child education. We believe in a world in which every single woman is empowered to make her own choices and stand up for her rights. On the other hand, the tireless efforts of our Mahindra Pride Schools are ensuring that more and more youth break out of their disadvantaged circumstances, and cross the threshold into lives of dignity, confidence and independence.

Our commitment to equality of opportunity is played out every year in the grants and scholarships we disburse to hundreds of students at different stages of their education. Our approach is holistic and spans the spectrum of students taking up diploma courses to those pursuing higher education in universities abroad. We believe that anyone, from any background, has the right to equal opportunity and shall be rewarded based on merit.

The next year is going to be a turning point for India as a country, and K. C. Mahindra Education Trust will Rise up to this expectation. We are committed to sustainable growth, both in depth and scale for all our programmes, and I look forward to seeing the inspiring results that our work will bear. Come, join me in this journey. Let's Rise For Good.

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TRUSTEES

Keshub Mahindra

Chairman Emeritus, Mahindra & Mahindra Ltd.

Anand G. Mahindra

Chairman & Managing Director, Mahindra & Mahindra Ltd.

Bharat N. Doshi

Director, Mahindra & Mahindra Ltd.

Ulhas N. Yargop

President - IT Sector & Group CTO, Mahindra & Mahindra Ltd.

Uma Ranjit Malhotra

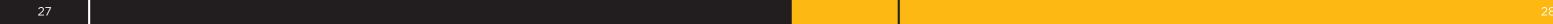
Founder, First Steps

Leena Labroo

Advisor, Shanti Devi Charitable Trust Advisor, Youthreach

Sheetal Mehta

Executive Director, KCMET
Chief - CSR, Mahindra & Mahindra Ltd.









K.C. Mahindra Education Trust, Gateway Building, Apollo Bunder, Mumbai - 400 001. Tel +91 22 22895500 Fax +91 22 22852441. www.kcmet.org